



2024 FIC Global Inc.

KGI Earnings Call

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- ▶ FIC Current Status
- ▶ 3CEMS Current Status
- ▶ Ubiqconn Current Status
- ▶ Group Business Motivation



Balance Sheet Highlights

	2024.09.30	%	2023.09.30	%
Cash and cash equivalents	2,632,060	19	2,610,415	22
Current financial assets at amortised cost	978,164	7	100,813	1
Accounts receivable, net	3,283,302	23	2,808,843	23
Current inventories	3,345,290	24	3,189,213	27
Property, plant and equipment	826,225	6	568,057	5
Right-of-use assets	530,480	4	545,149	5
Investment property, net	907,745	7	916,262	8
Total assets	14,077,656	100	11,951,846	100
Total liabilities	5,561,837	40	5,406,853	45
Total equity	8,515,819	60	6,544,993	55

Statements of Comprehensive Income

	2024.01.01~ 2024.09.30	%	2023.01.01~ 2023.09.30	%
Operating revenue	10,154,899	100	10,048,462	100
Operating costs	(8,805,690)	(87)	(8,362,651)	(83)
Gross profit from operations	1,349,209	13	1,685,811	17
Total operating expenses	(1,129,842)	(11)	(1,063,045)	(11)
Net operating income	219,367	2	622,766	6
Total non-operating income and expenses	58,019	1	184,084	2
Tax expense	(72,412)	(1)	(148,312)	(2)
Profit	204,974	2	658,538	6
Profit, attributable to: Profit, attributable to owners of parent	46,985	0	372,060	3
EPS (NTD)	0.20		1.70	



FICG 2024

3CEMS

AI PC
Malaysia

OPTICAL

CPO BARE DIE
Technology

UBIQCONN

Brand+Satcom
Sales Motivation

SATCOM

HIGH PROFIT
NEW PRODUCT

FIC

Smart Product
Various Application

SMART

VERTICAL BD
SHIPMENT



3CEMS OPTICAL MODULES

MARKET STRENGTH

COMPLETE PRODUCT LINE

10G~800G Optical Modules MP,
development of 1.6T, including others
like CFP, SFP+QSFP28, OSFP, TXFP,
QSFPDD.

SUPREME TECHNOLOGY

Support 008004 (0.25*0.125mm)SMT ,
Bare die COB, Die/Wire Bonding.

PROFOUND EXPERIENCE

Over 15 years of optical modules design
manufacturing & SMT team.

Top 10 Datacom Companies

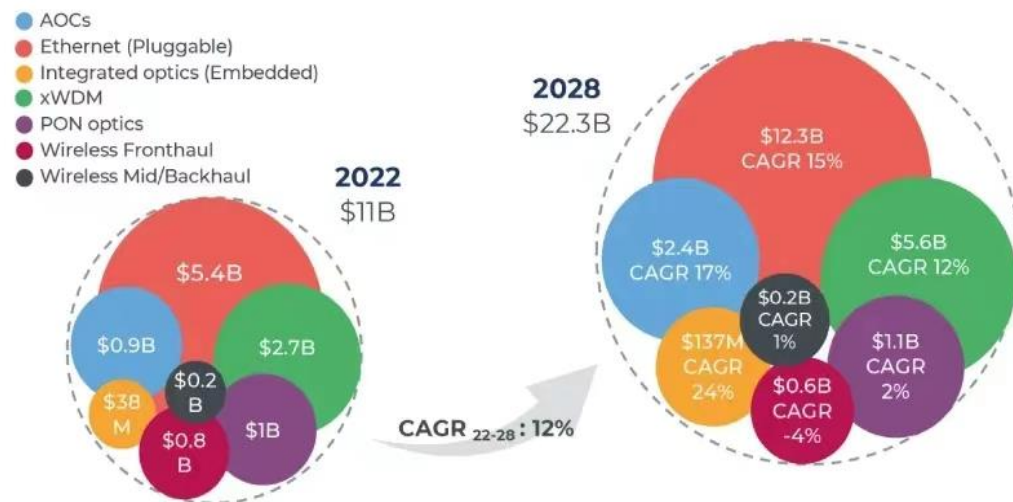
Ranking	Companies
1	Innolight
2	Coherent
3	Huawei
4	Cisco (Acacia)
5	Accelink
6	Hisense
7	Eoptolink
8	HG Genuine
9	Source Photonics
10	Marvell



3CEMS OPTICAL MODULES MARKET FUTURE STATUS

2022-2028 OPTICAL TRANSCEIVER REVENUE GROWTH FORECAST BY SEGMENT

Source: Optical Transceivers for Datacom and Telecom 2023 report, Yole Intelligence, 2023



Unit: K

4,000

3,000

2,000

1,000

0

2022 2023 2024 2025 2026 2027 2028

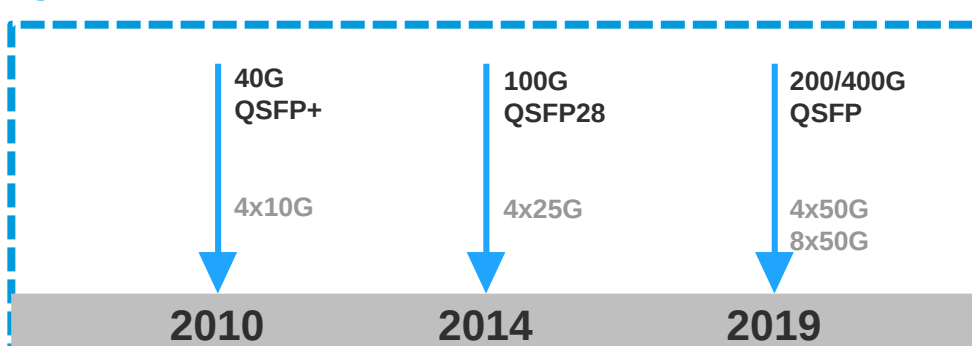
100G 200G 400G 800G

Source: Omdia



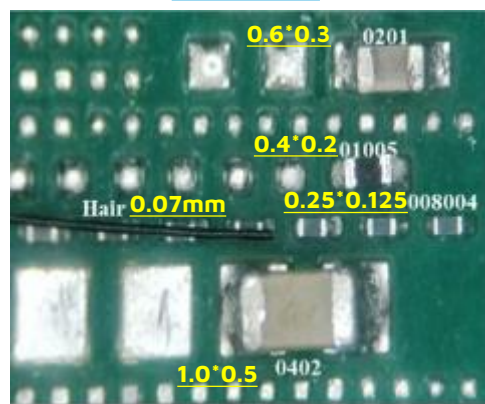
3CEMS SEMICON SMT TECHNOLOGY

SMT



IC/BGA主動件 : Fine-pitch(mm) 0.5mm → 0.4mm → 0.35mm → 0.27mm
Chip被動件 : 0201 → 01005 / 矽電容 → 008004 (T/R PASS)

COMMON SMD



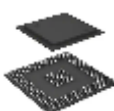
BGA



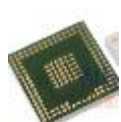
BGA(DSP)



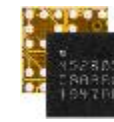
BGA(MCU)



LGA



WLCSP



QFP



QFN



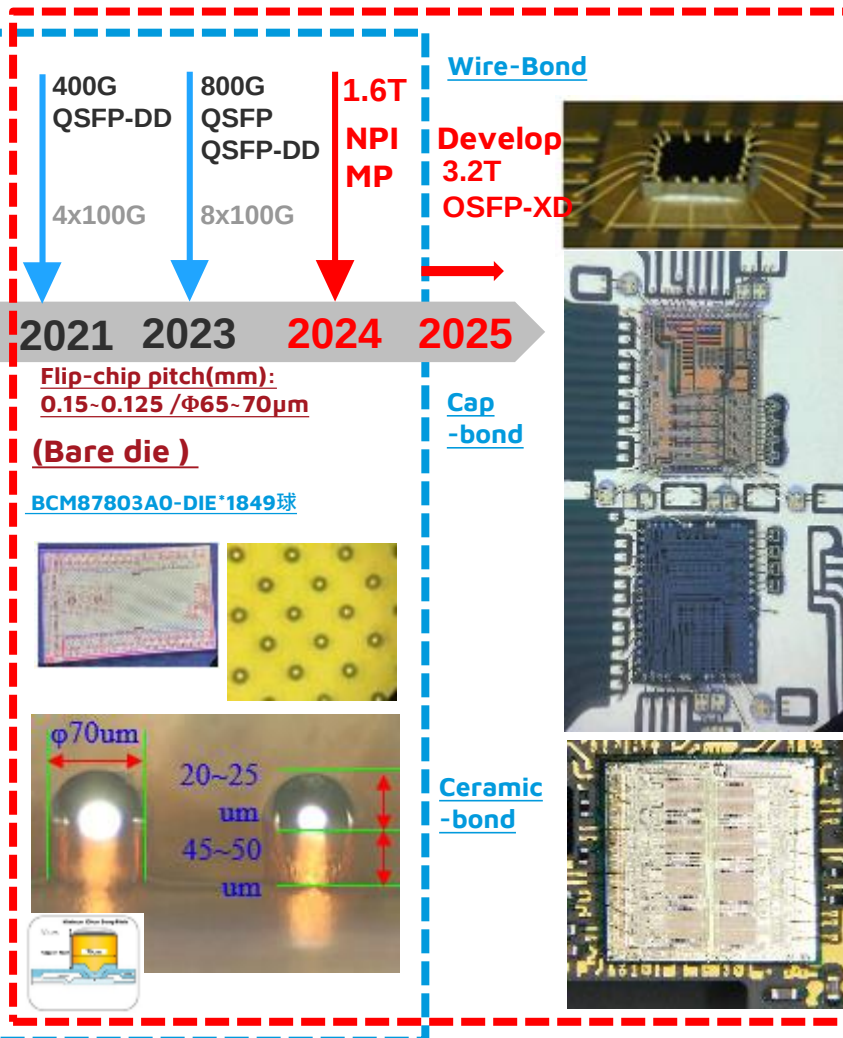
SIP



Silicon capacitor



Semicon (COB)



IC/BGA ACTIVE:

- SMT MP Smallest 0.27mm pitch
- SMT+COB for 800G/1.6T smallest 0.125mm pitch

CHIP PASSIVE:

- Smallest 008004(0201M) 2017 MP capability
- 01005 Yield Rate 99.996% (40dppm) /2022
- 0201 Yield Rate 99.999% (10dppm) /2022

UBIQCONN FUTURE PLAN

SATCOM & BRAND

- **SATCOM**

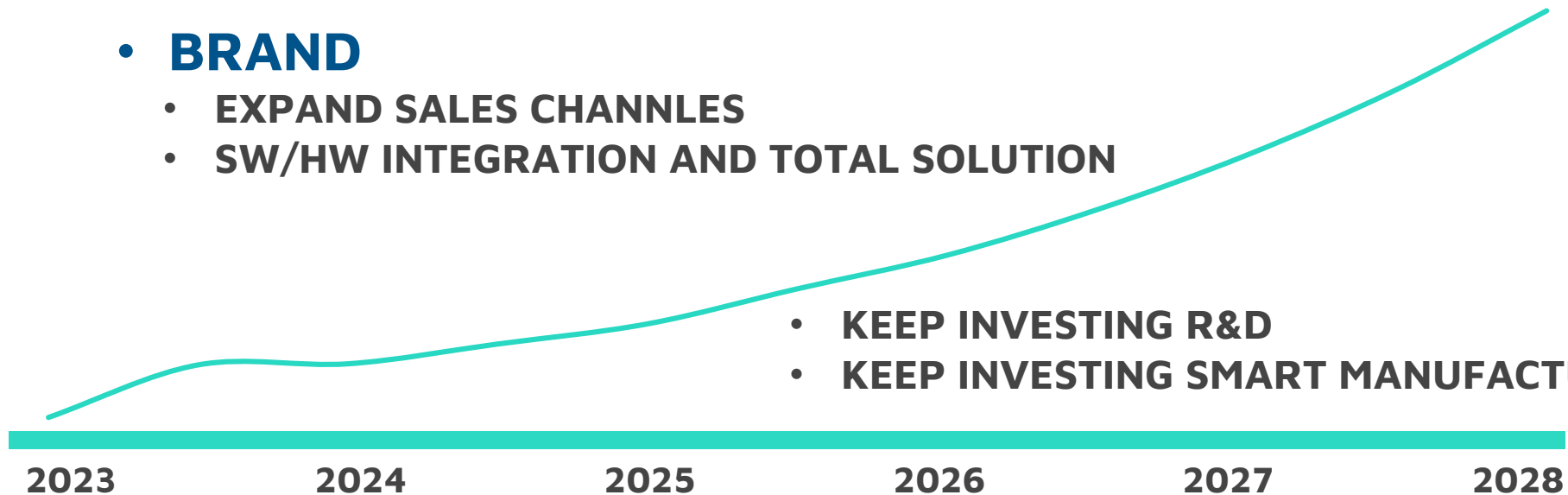
- CREATE ECO-SYSTEM, COMPLETE SYSTEM INTEGRATION CAPABILITY
- EXPAND MARKET : GEO → MEO → LEO · BECOME THE LEADER OF SATCOM BUSINESS IN TAIWAN.

- **BRAND**

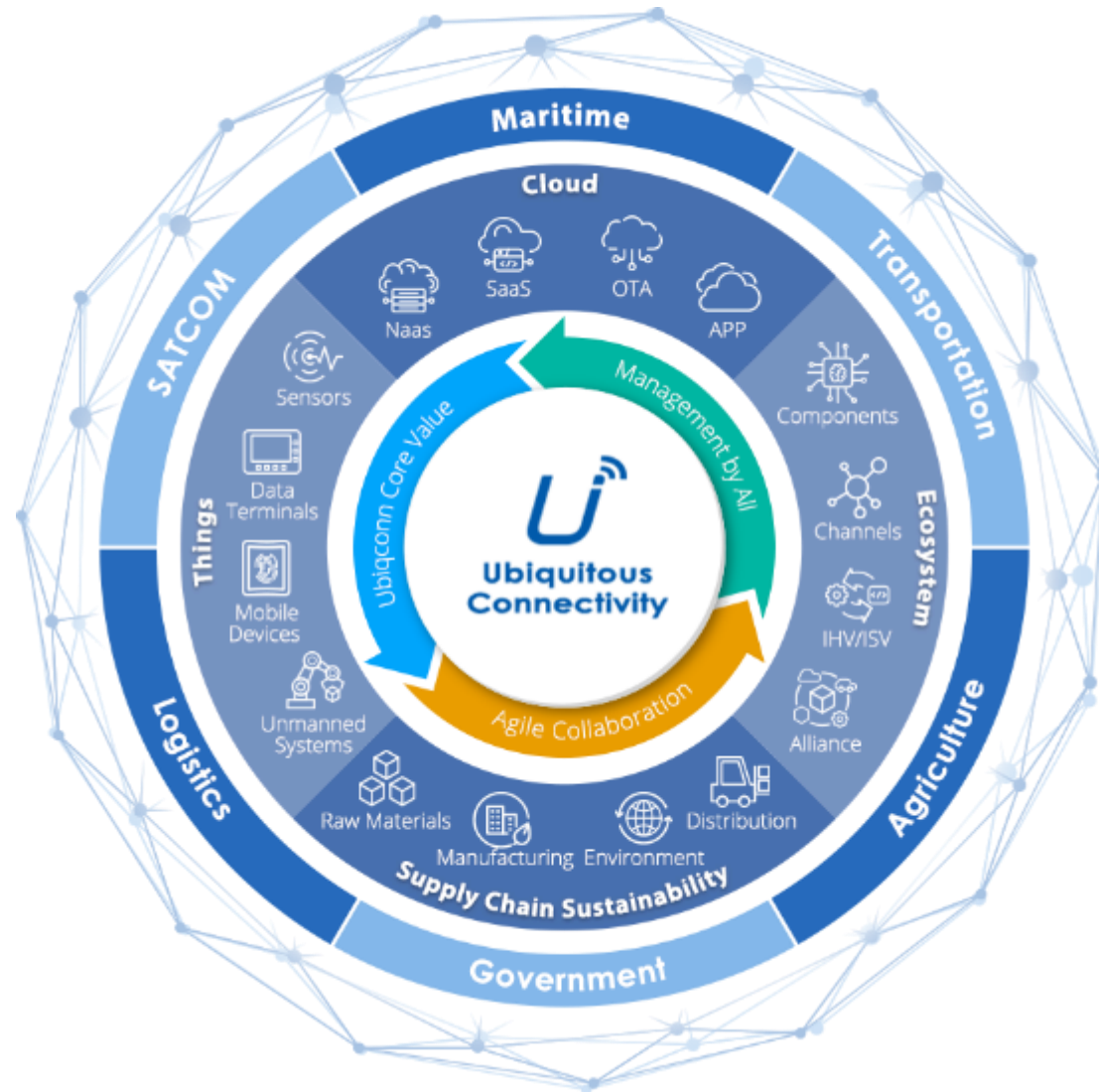
- EXPAND SALES CHANNLES
- SW/HW INTEGRATION AND TOTAL SOLUTION

- KEEP INVESTING R&D
- KEEP INVESTING SMART MANUFACTURING

VALUE



BUSINESS GOAL



UBIQCONN SATCOM APPLICATION BLUEPRINT

LAUNCH
VEHICLE



Phase 3 2023
LEO IoT



Phase 4 2024
LEO Land & Maritime



Phase 2 2022
GEO / MEO Land & Maritime



Phase 1 2011
GNSS



FIC

2025 Q2

BRIDGE

**ARHUD
ON SHIP**

2025 Q3

BUS

**ARHUD
ON CAR**

2025 Q1

DISPLAY

**SMART
INTERACTION**

2025 Q1

AI PC

**SMART
Vertical MKT**

CORE COMPETIENCE

01/

LBS PGU Technology,
ARHUD MP Ready

02/

LEO Receiver
Antenna
Technology and
Box-Build
Capability

INNOVATION



CAPABILITY



01/

Optical Module
Manufacturing with
High Profits

02/

IPC & Self-Brand for
Military & Special Units

03/

High-Precision Electronic
DMS/EMS

ACHIEVING SUSTAINABLE OPERATIONS

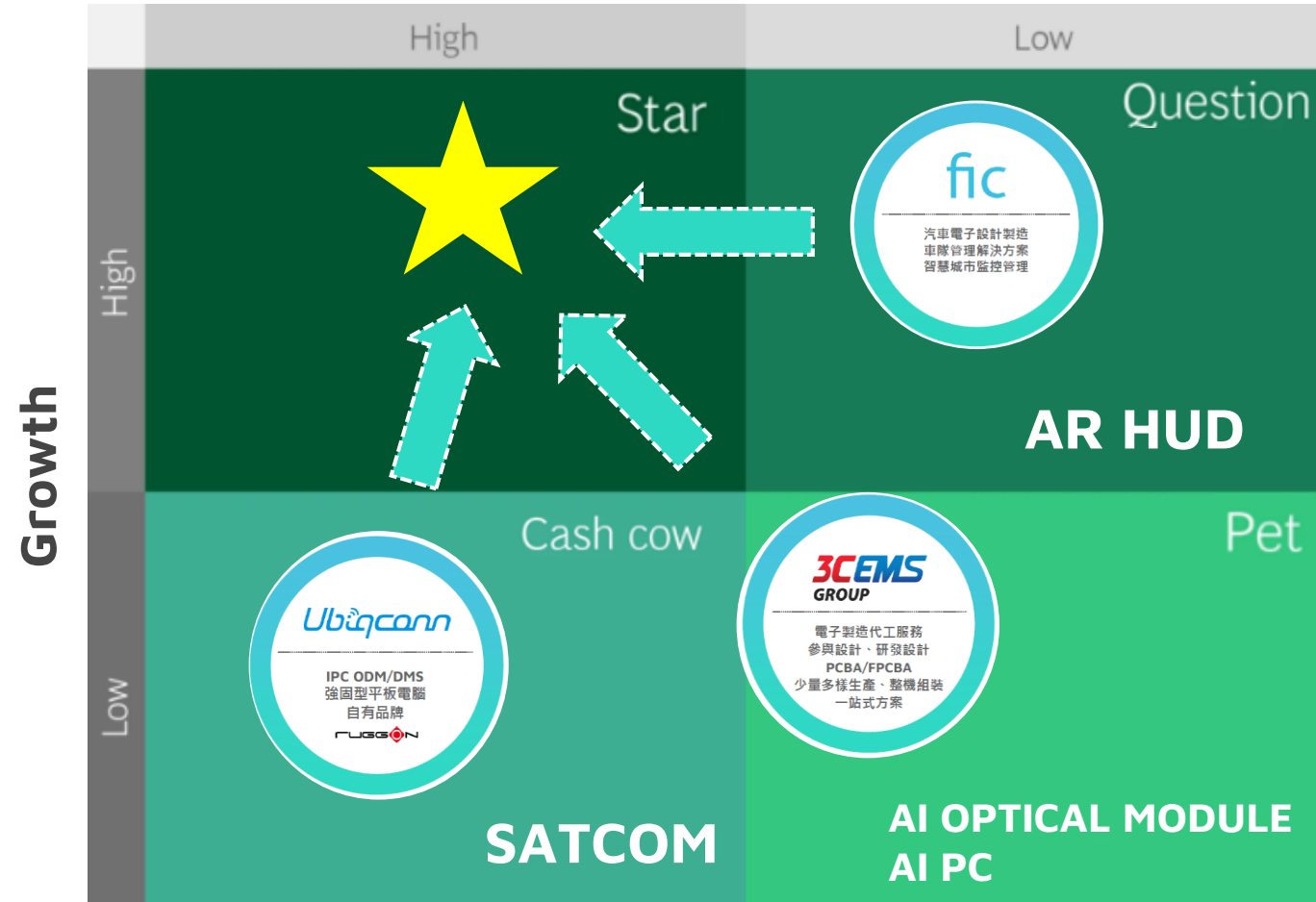
CAPABILITY: Join Design with Customer, LV/HM, Box-Build, and Turnkey Solution

INNOVATION : AR HUD, AI Server, SATCOM Receiver Products



STRATEGY

(BCG Growth/Share Matrix)





Thank You!

